

LOCAL 24 AGREEMENT SETTLED

On April 26th, IBEW Local Union #24 ratified to terms of settlement that the Labor-Management Committee agreed to through its negotiations. To the credit of the Union leadership and the contractors sitting on the Management Committee, the Agreement for the Baltimore and Eastern Shore Divisions have both settled with a wage freeze for the next year of the Agreement (until May 31, 2012). The wages/benefits for the rest of the term of the three-year agreement will be negotiated next spring. Everything else in the prior agreement will stay the same, except for the Category I Language update for the Referral Language. MD NECA News would like to thank the industry leaders that are a part of the Local Labor-Management Committee for all of their time and effort during these negotiations!



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Contractor 101: Start with the Basics

A new online course from NECA's Management Education Institute answers the fundamental questions about what it takes to make it in electrical contracting.

Starting with the basics about who does what on a construction project, and moving into the leadership and technical skills that can improve your chances for success, **Contractor 101** is NECA's introduction to the industry of electrical construction. The program covers the fundamentals for people new to electrical contracting and how contractor business and management operations are organized.

Contractor 101 is useful for electrical contractors training office staff, students investigating career options in the industry, and electrical workers considering a move into management. In addition, contractors new to the industry or those interested in better business practices can often avoid costly errors by reviewing an introductory program like Contractor 101.

Contractor 101 is available for \$49 for NECA members, \$65 for non-members. Individuals who complete this online course will be awarded 0.2 Continuing Education Units (CEUs).

To the registrants of the Contractor 101 Online Course:

INSTRUCTIONS:

1. Go to <http://www.necanet.org/education/mei/>
2. Click on the "Catalog of Courses"
3. Click on "Contractor 101" (*It is found under the "Online Management" tab.*)
4. Click the link that reads "CLICK HERE TO REGISTER FOR THIS COURSE"
5. This will lead you to a sign-on screen. If you have a username and password, enter that information. Otherwise, to get your username and password, please contact **Jackie Saldana** at **301-215-4519** or via e-mail, js@necanet.org
6. After you are signed into NECA University, click the View Button next to "**Contractor 101**" and then click Enroll. If you are a NECA member, please contact Jackie Saldana to get a discount promo code. Fill in all the information requested and agree to the refund policy and then click Enroll.

Once you are registered, you may take the class as many times as you wish. Just follow the same steps to login.



NECA Safety Award Program

Congratulations to the following firms for their "Zero Recordables" award from the NECA Safety Award Program:

- A/C Power
- Consolidated Electric

WORKING UNDER THE NEW MRA?

If you're working/bidding work under the new Market Recovery Agreement, we'd like to hear your success story (or how it could be more helpful). Please send an email to jt@marylandneca.org to let us know how this Agreement has been helpful in gaining work for your company in our jurisdiction.

Also, if the job start reporting has been an issue, feel free to send just one job start notification to the NECA office and we'll make sure everyone involved gets the notice for you. Again, we encourage all contractors to take advantage of this tool. If you still have questions/concerns, please feel free to contact the Chapter office and we would be happy to help!

REMINDER!

Check out our website for the latest news and events:

www.MarylandNECA.org

NEW Safety Professionals Conference

Registration Now Open for First NECA Safety Professionals Conference, May 22-24 in Dallas!

Now safety professionals can celebrate National Electrical Safety Month with their own conference, the first NECA Safety Professionals Conference, May 22-24 in Dallas. This is the only conference specifically created for safety professionals working in the electrical construction industry.

WHEN: Sunday, May 22 - Tuesday, May 24

WHERE: Dallas/Ft. Worth Airport Marriott, Dallas, TX

WHO SHOULD ATTEND: Professionals who manage safety and health programs or have similar responsibilities as part of the scope of employment, including **safety directors, human resource professionals, project managers, risk managers** and **supervisors**.

WHY ATTEND? Safety standards evolve rapidly in the electrical industry. You need the most up-to-date information and resources, and the NECA's Safety Professionals Conference will deliver them on the issues that affect us every day.

TOPICS: The NECA Safety Professionals Conference will offer multiple educational opportunities that prepare you to transform safety and health within your organization.

- Risk Management
- NFPA 70E 2012 Changes
- Safety through Design
- OSHA's Regulatory Agenda 2011
- National Electrical Safety Code (NESC) Changes
- Electrical Transmission and Distribution Partnership



Go beyond the basics at NECA's Safety Professional Conference! Network with your industry peers, share best practices, and hear directly from the leaders developing and enforcing U.S. safety practices.

REGISTRATION: [For online registration, click here.](#)

For more information about the first NECA Safety Professional Conference, contact NECA Director of Safety **Jerry Rivera** at jr@necanet.org or **301-215-4546**.



MEMBERS

Membership Meeting

Don't forget to RSVP for this month's Membership Meeting. We will be meeting at the Four Points by Sheraton BWI on May 24th at 6:00 PM. As usual, cocktails will start at 5:30.

Annual Meeting in Cambridge

Just a reminder that the Annual Membership Meeting at the Chesapeake Hyatt will take place on the **16th of August**. Notification will go out in July, but you can put it on your schedule now so you don't miss out!

Annual Dinner at Center Club

This year's Annual Membership Dinner has been scheduled for **October 14th**. We will be hosting our dinner at the **Center Club** in Baltimore. Please mark this date on your calendar and join us this October for another wonderful Chapter Dinner.

Let your representatives in Congress hear your voice at the NECA 2011 Legislative Conference.

Congress and/or their staff to educate them on the legislation affecting the electrical industry.

The Conference will be held in Washington, D.C. **May 10 - 12**. At the Conference, participants will hear issue briefings, impressive guest speakers and legislative leaders, while gaining insiders information about Washington and the policy-making process. Most importantly, participants can take part in face-to-face meetings with their members of

The Chapter encourages members to participate. The more people we have at the Conference the louder our message to the lawmakers on Capitol Hill. For more information, please download the Conference brochure by clicking on the link below:

[Legislative Conference Brochure](#)

Message From NECA District II Vice President Stewart

As most of us are aware, the current drive of many politicians in power is to attack prevailing wage laws, which benefit all workers. This is happening on a Federal level as well as on a state by state level. Our business model, which provides training programs, pension plans, safety programs, health care plans, etc. is in jeopardy. Indeed, the training, prosperity and purchasing power of the American workforce is also at risk.

We, as an organization and as individuals must work now to educate our politicians regarding the advantages to all people and our economy of the prevailing wage system.

The same or greater impetus is being applied to prevent government entities from

engaging in PLA's. Preservation of the rights of government entities to engage in PLA's (or quality contracting programs) is also a very important matter.

I would ask that every chapter and every member become politically active through support of ECP AC as well as local P ACS . Let me also emphasize that we must each take the time to personally engage our local, state, and national representatives on these matters.

Thank you all in advance for participating in supporting our industry during these times, which are both defining and momentous for all of us.



Greg Stewart
The Superior Group

October 22 - 25

Upcoming Events



MAY

- **May 10: Chapter Board of Directors Meeting**
Chapter Office Glen Burnie, MD 12:00 PM
- **May 10-12: NECA Legislative Conference**
Mandarin Oriental Washington, D.C.
- **May 24: Chapter Membership Meeting**
Four Points by Sheraton Baltimore, MD 5:30 PM

JUNE

- **June 10: Western Maryland JATC Graduation**
Cumberland CC Cumberland, MD 6:00 PM
- **June 14: Chapter Board of Directors Meeting**
Chapter Office Glen Burnie, MD 12:00 PM

JULY

- **July 12: Western Division Membership Meeting**
Rocky Gap Resort Flintstone, MD 6:00 PM
- **July 22: Baltimore JATC Graduation**
Champagne Room Baltimore, MD 6:00 PM



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Monthly Payroll Reports

February 2011

(Based on reports received as of April 30, 2011)

Local Union	# of Employees	Hours Reported
LU 24-Balto	1,299	177,668
LU 24-ES	45	6,088
LU 70	40	8,240
LU 307	161	16,023
Total	1,545	208,019

Note: "Number of Employees" and "Hours Reported" figures include non-bargaining unit employees who are listed on the monthly reports.